



The world is thirsty<sup>®</sup>



# A SOLUTION.

- 24V device - designed for outdoor use
- 4-gallon reservoir
- Internal 24V pump designed to pump water to plants and animals
- Requires a minimum 1KW of solar power
- 7.5 - 10 gallons a day with continuous use at 75°F, 75% relative humidity
- Factory cost is \$500 to \$550 at scale
- User supplies own batteries, solar charge controller, and solar panels
- Optional potable water filtration system



# SW TEXAS CITRUS CASE STUDY



## THE CONDITIONS

Hot, Humid

110 trees to an acre

Plagued by drought

20,000 acres of fruit

\$300M industry

Farmers tearing out fields  
lack of rain

Inefficient flood irrigation  
often no longer available

Ground water is brackish

## 1 GALLON PER TREE PER DAY

( 9 devices) / \$15,750

- 💧 Increase of 30% yield
- 💧 \$80 more per orange tree per year
- 💧 \$120 more per lemon tree per year
- 💧 \$150 for grapefruit tree per year
- 💧 Approximately \$100 more per tree

## 2 GALLONS PER TREE PER DAY

( 18 devices) / \$31,500

- 💧 Increase of 45% yield
- 💧 \$275 more per orange tree per year
- 💧 \$400 more per lemon tree per year
- 💧 \$350 for grapefruit tree per year
- 💧 Approximately \$325 more per tree

**OUR 24 VOLT DEVICE COSTS  
\$1,750 COMPLETELY SET UP**

12 Gallons per day

*(assumes 25% margin and lithium ion batteries)*

**NET INCREASE: \$11,000**

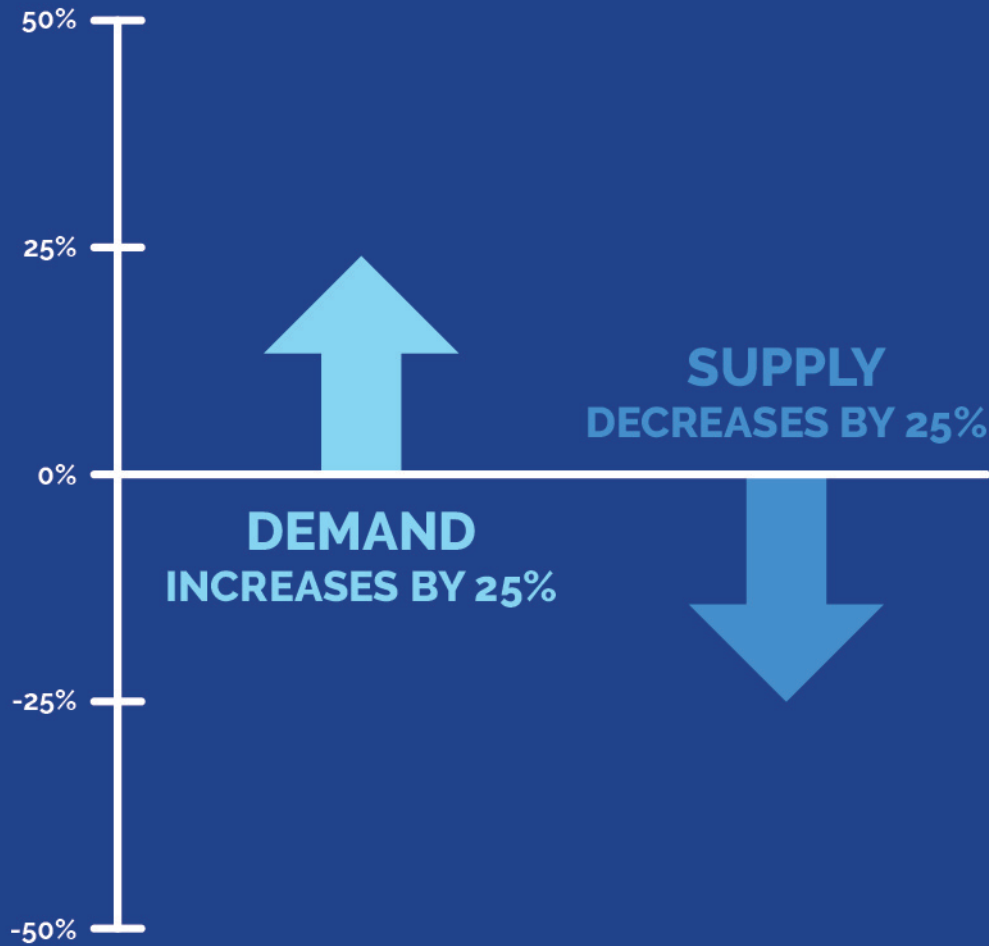
Payback in 1.25 years.

**NET INCREASE: \$35,750**

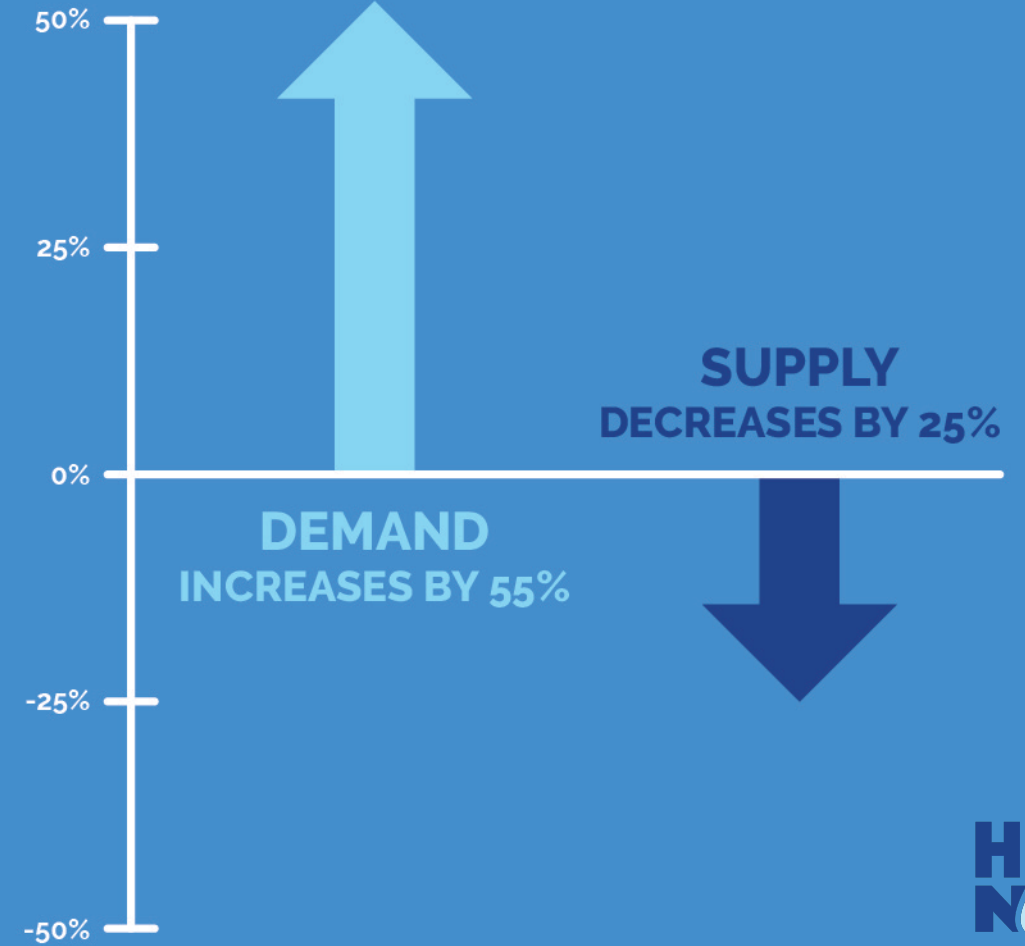
Payback in 0.8 years  
(almost immediately).

# MARKET SIZE

## AGRICULTURAL WATER BY 2050



## POTABLE WATER BY 2050



# PRODUCT AND TECHNOLOGY

## Key Features | Benefits | Differentiation

- Lower Cost / price
- Simplicity and ease of use
- Durability and ruggedness
- Human scale & portable (shippable by the world's freight carriers, FedEx, UPS, DHL, etc.) max roughly 75lbs
- Easy to scale - manufacturing partnerships in place
- HVAC can be manufactured worldwide. 5 factories in 3 continents working on this project.
- Run off DC 12V / 24V / 48 volt batteries & solar power
- Designed for outdoor use in all weather with IP 65
- Internal pump designed to move water over hundreds of feet from reservoir
- Optional potable water filtration
- Devices have removable water reservoirs

# TRACTION/KEY MILESTONES

- 3 engineering universities involved in research, development, and testing
- Working with Dr. Andrew Fix, a professor at UT-Austin, and Sukru Erisgen, a hired consultant with over 30 years of experience in the HVAC industry and co-author of the ASHRAE Handbook
- 5 factories in various stages of making prototypes, including devices that run on 110V / 220V (grid tied), 48V, and two different 12V. Our 24V Gen3 prototypes are being tested in Kenya, Kiribati, Zimbabwe, Texas, and Minnesota.
- Designing a 12V unit that requires only one lithium-ion battery and has an integrated solar charge controller with a target production cost of \$250 - \$300 at scale, producing 5 gallons a day at 75°F / 75% relative humidity.
- Provisional patent submitted. Trademark submitted.
- Planning for certifications: ETL, NSF, CE, RoHS, etc.
- Delaware-based C Corporation forming in January, 2026



# COMPETITION

- The water market includes well drilling, trucking water to locations, bottled water, and large-scale atmospheric water generators (AWGs) that run on diesel or are grid-tied
- The atmospheric water generation industry includes small, indoor devices powered by the grid and massive outdoor devices



## HOW WE WIN

- Serve almost the total water market, agricultural and potable
- 12V to 220V serves everything from individuals to small communities
- Solar integration addresses the energy limits AWGs often encounter when outside
- Car battery compatibility provides familiar, replaceable power storage
- Devices are human scale - easily moved and transported - no heavy equipment for installation
- Multiple manufacturing partnerships means we can quickly scale production
- Focus on mass acceptance: durable, easy to use, and inexpensive
- Zero operating costs to the user (except filters) once established (Grid tied costs \$108 a month Max. Average \$70 a month at \$0.15/Kwh)

# BUSINESS MODEL

- Design units and outsource manufacturing
- Sell containers of devices / reservoirs / accessories to big box stores, NGOs, and distributors
- Sell direct to consumers and drop ship accessories via H2O Now website
- Estimated annual profits: 1st-year - \$318,000, 2nd-year - \$461,000, 3rd-year - \$1,639,000

## POTABLE WATER CASE STUDY

### A GALLON OF WATER

💧 Costs \$1.00 per gallon

💧 Remote regions often pay \$2.00 to \$5.00 a gallon for delivered water

💧 Premiums for portable, reliable water generation

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**\$2,737 ANNUAL ESTIMATED COST**

*(5 gallons per day at \$1.50 per gallon)*

### OUR 12 VOLT DEVICE

💧 Potable water

💧 Lithium ion battery

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**\$975 TOTAL ESTIMATED COST**

*(including 25% margin)*





# GO TO MARKET STRATEGY

## SALES CHANNELS:

- Government agencies / non-governmental organizations, i.e. World Food Programme, UNICEF, Save the Children, Island Nations, etc.
- Distributors / Retailers, i.e. big box stores; agricultural distributors, e.g. Home Depot, Menards, Lowes, Tractor Supply, etc.
- Direct to consumer off the H2O Now website

## TARGET SPECIFIC GEOGRAPHIES:

- Our devices perform best in humid environments, especially environments with both high temperature and high humidity. Therefore, we are primarily targeting:
  - Coastal regions, especially those closer to the equator
  - Island regions near the equator

# THE TEAM

**Jason Amundsen** is an entrepreneur & farmer. Created Locally Laid Egg Company in 2012. He farms in NE Minnesota.

**Lucie Amundsen** has 25 years of marketing experience, including social media and public relations.

**Nate Capistrant** has his degree in engineering physics and is the project manager and lead Engineer.

**Sam Eichelberger** has his degrees in mechanical engineering and engineering physics and is the research and design engineer.

**Will Bengtson** has his degree in electrical engineering and does electrical design and troubleshooting, compliance, and insurance.

## THE ASK

# \$1.5 M

- Prototypes / initial device purchases / testing equipment
- Marketing
- Testing / certifications
- Travel
- Salaries

# THREE PROBLEMS WE'RE SOLVING

## + BONUS SOLUTION

- Creating water where there was none.
- Water **where** the user needs it.  
Transporting water is a tremendous cost and burden. It needs to be pumped, pushed, and trucked which are enormous expenses.
- Water purity. In many parts of the world, there are contaminants in ground water.
- **Bonus:** Can massively reduce the need for the carrying of water.



# PROJECTIONS

	2026 - 5,000 units	2027 10,000	2028 25,000
Sales (Revenue)			
Total Income	\$3,600,000	\$6,625,000	\$16,312,500
COGS (Cost of Goods Sold)	\$2,775,000	\$5,300,000	\$13,000,000
Gross Profit	\$825,000	\$1,325,000	\$3,312,500
Margin	23%	20%	20%
Operating Expenses	\$15,000	\$35,000	\$40,000
Cost of Sales (transportation / warehouse)	\$137,000	\$275,000	\$687,500
Marketing	\$20,000	\$40,000	\$80,000
Cost of Labor	\$180,000	\$250,000	\$320,000
Administration expenses	\$20,000	\$22,000	\$24,000
R&D	\$40,000	\$52,000	\$62,000
Travel	\$10,000	\$25,000	\$50,000
Total Operating Expenses	\$407,000	\$664,000	\$1,223,500
<b>Net Income</b>	<b>\$418,000</b>	<b>\$661,000</b>	<b>\$2,089,000</b>
Less taxation	\$100,000	\$200,000	\$450,000
<b>Net profit for the year</b>	<b>\$318,000</b>	<b>\$461,000</b>	<b>\$1,639,000</b>
Less CapEx spent	\$0	\$0	\$0
Less Working Capital Increased	\$0	\$0	\$0
<b>Net Cash Flow Before Financing</b>	<b>\$318,000</b>	<b>\$461,000</b>	<b>\$1,639,000</b>
Starting Cash	\$0	\$318,000	\$779,000
Plus Financing (Funding)	\$0	\$0	\$0
<b>Net Cashflow - Ending Cash</b>	<b>\$318,000</b>	<b>\$779,000</b>	<b>\$2,418,000</b>



# INTELLECTUAL PROPERTY

- **Trademark request:** “The World is Thirsty”
- **Patent request centers around:**
  - Modularity with three primary parts:
    - HVAC (core/top) module
    - Filtration (middle) module
    - Reservoir (bottom) module
    - Held together via latches and overlapping walls
    - Only top module is required. Others are optional.
  - **Stackability:**
    - Multiple top modules may be stacked to scale water production
      - Also held together via latches and overlapping walls
  - **Weather-data controller:**
    - Uses local weather data and forecasts to determine where diminishing battery life is best used to most efficiently produce water

# 48-VOLT DEVICE

## (Tentative Details)

- Expected to create 15 gallons a day at continuous use at 80°F / 60% humidity.
- We will sell the device separately in two parts, the upper HVAC system and the lower water reservoir. One reservoir can be for agricultural water and a different reservoir is for potable water.
- Operates on 48V, but the user can instead use a 24V battery and the device automatically boosts the power to 48V.
- Requires lithium-ion batteries.
- Would have a calcium carbonate filter to increase PH.
- Requires approximately 1400W of solar to operate.
- Has built in solar charge controller.
- No cost estimates yet.
- Upper portion should weigh about 75lbs.



# 12-VOLT DEVICE

## (Tentative Details)

- Expected to create 5 gallons a day at continuous use at 75°F / 75% humidity.
- We will sell the device separately in two parts, the upper HVAC system and the lower water reservoir. One reservoir can be for agricultural water and a different reservoir is for potable water.
- Operates on 24-volt. The user can use either a 12 or 24 volt battery. If using a 12-volt battery, the system automatically boosts it to 24 volts without user input.
- User supplies their own battery, either lead acid or lithium ion.
- Would have a calcium carbonate filter to increase PH.
- Requires approximately 500 to 600 W of solar to operate.
- Comes with solar charge controller.
- No cost estimates yet but should cost \$250 - \$300 at scale..
- Upper portion should weigh about 30bs.
- Requires 12-volt lithium ion battery or two, 12-volt lead acid in parallel.

# UNIVERSITIES

## Working with Us

We are currently working with three engineering universities in the United States

- **The University of Minnesota – Duluth**
  - Senior design program
- **The University of St. Thomas**
  - Senior design program
  - Undergraduate research program
- **The University of Texas – Austin**
  - Research with Dr. Andrew Fix
  - Research with PhD student